

BUY IN & ROLLING OUT CHANGE

Strati	egies.

- 1. Get clear on my intention
- 2. Involve people early in change process
- 3. Be strategically planful and flexible
- 4. Emotions matter

5. Communicate along the way
What changes am I currently initiating that impact me and/or others?
For changes that I am initiating, what's the goal (in one sentence)?
What's the pain of not changing? How can I better communicate this (to myself or others)?
What changes am I experiencing that are initiated by others? How do I feel about these changes? What are all the benefits to each of these changes?

Tool to utilize: The Rolling Out Change Checklist

"If you want to go fast, go alone, if you want to go far, go together." African proverb